



# STAYMARQUIS

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## THE MARQUIS COLLECTION

is a distinguished assemblage of *premium vacation homes* that consistently deliver top tier guest experiences.

Properties within the collection are carefully selected and strategically marketed, with rental management services provided by StayMarquis — all aimed at attracting a discerning and desirable tenant base.

Consequently, not all properties are admitted into the collection and for those that are not, the “*Elite*” program is a potential alternative.

Below, please see the requirements of properties within “*The Marquis Collection*”:



# THE MARQUIS COLLECTION

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## 01. QUALITY & VALUE

*What are the minimum criteria for a property to join the Marquis Collection?*

To be part of the Marquis Collection, your vacation home should meet the following criteria:

1. Generate or have projected revenue of at least \$15,000 in annual gross rent through the Marquis platform.
  2. Meet Marquis' quality standards, which requires an in-person inspection.
  3. Maintain an average review score of 4.5 or higher.
  4. Be an entire residence to ensure guest privacy.
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## 02. SET UP / PREPARATION

*What are the setup and preparation requirements for my property?*

You Should:

1. Provide a secure, locked linen closet.
  2. Share access instructions with Marquis for its resources including property management and cleaning teams.
  3. Participate in creating a detailed Welcome Book with home-specific information.
  4. Ensure the presence of essential items listed in the Essentials Checklist.
  5. Procure at least 3 sets of linen and 4 towels per guest.
  6. Provide specific cleaning instructions.
  7. Arrange a deep cleaning in the spring and on an as needed basis with Marquis' cleaning team.
  8. Allow Marquis to capture a floorplan and 360-degree walkthrough for internal and marketing use.
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## 03. STRATEGY

*What's the strategy requirement for my property?*

You Must:

1. Maintain accurate availability and update the calendar weekly or more frequently.
  2. Confirm pricing and strategy with your Account Manager and not decline reservations due to pricing or strategy.
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## 04. OPERATIONS

*What operational responsibilities do I have as a property owner in the Marquis Collection?*

Your responsibilities include:

1. Engaging Marquis to provide rental management services.
  2. Engaging Marquis' designated cleaning team.
  3. Permitting Marquis to distribute supplies and household items at their discretion.
  4. Permitting Marquis to perform quarterly walkthroughs.
  5. Vacating the property 24 hours prior to guest arrival.
  6. Ensuring the property is clean and ready for guest check-in, and coordinating with Marquis if additional cleaning is needed.
  7. Authorizing Marquis to contact and coordinate with vendors for the safety of your home and guests.
  8. Keeping an active credit card on file with Marquis to pay for property-related expenses.
  9. Permitting Marquis' team access to the property 48 hours before check-in and 48 hours after check-out, or as required.
  10. If applicable, opening the pool by May 1st and keeping it open through September 30th.
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