



STAYMARQUIS

# OWNER OBLIGATIONS

Because of these following policies:



## NO EXCLUSIVITY

You are free to use local brokers. We only require exclusivity on the online booking channels where we advertise your property.



## NO TERM COMMITMENT

You can remove your property from Marquis' platform at any time, without consequences.



## NO UPFRONT COST

Our commission-based model means that we only make money when we book your property.

*we are pretty easy to work with.*

However, we do need you to adhere to the following

## OWNER OBLIGATIONS:

#1

### ALWAYS COMMUNICATE YOUR PROPERTY'S AVAILABILITY

Alert us as soon as your property becomes unavailable for any reason so that we can update your property's calendar accordingly. For example, let us know when you plan to use it for personal use, receive a booking outside of our efforts, plan to make renovations, etc.

#2

### REMOVE EXISTING LISTINGS

Having duplicate listings on any one website can confuse renters and can result in double bookings. Please remove or pause all existing listings on Homeaway, VRBO and Airbnb.

#3

### HONOR ALL BOOKINGS THAT HAVE BEEN ACCEPTED

It will be very detrimental to your listing score if you cancel an already accepted booking and you will still be obligated to pay Marquis' marketing fee.

#4

### BE RESPONSIVE

Respond in a timely fashion to any questions we have about your property. Slow responses translate to missed opportunities.

#5

### KEEP A CLEAN, SAFE, AND ACCURATELY MARKETED PROPERTY

Let us know of any changes that may affect your property's listing, specifically bed configurations. We understand homes experience normal wear-and-tear, but you must properly maintain your home such that it is in the same condition, or better, than what is being advertised.

#6

### SET UP ON-THE-GROUND SUPPORT

It is a huge help if you have someone on-the-ground who we can contact in case of emergency or other urgent matters. If you want that person to be us, we have a program for that too.