

RESIDENT

A LUXURY LIFESTYLE MAGAZINE



TRAVEL

How to Book a Luxury Vacation Rental – Concierge Included

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Crave 5-star hotel amenities with the privacy and comforts of a luxury vacation home rental? Discover the best of both worlds. When it comes to weighing the two, StayMarquis says you actually *can* have it all.

Swap confined hotel rooms for private rentals? Beware becoming the in-house concierge, doing all the planning yourself. Wish you had a local to secure transportation, stock the kitchen, arrange housekeeping, excursions, and more? Your wish is granted. Your best bet is to book on a rental platform that's niche to your destination.

Mission:

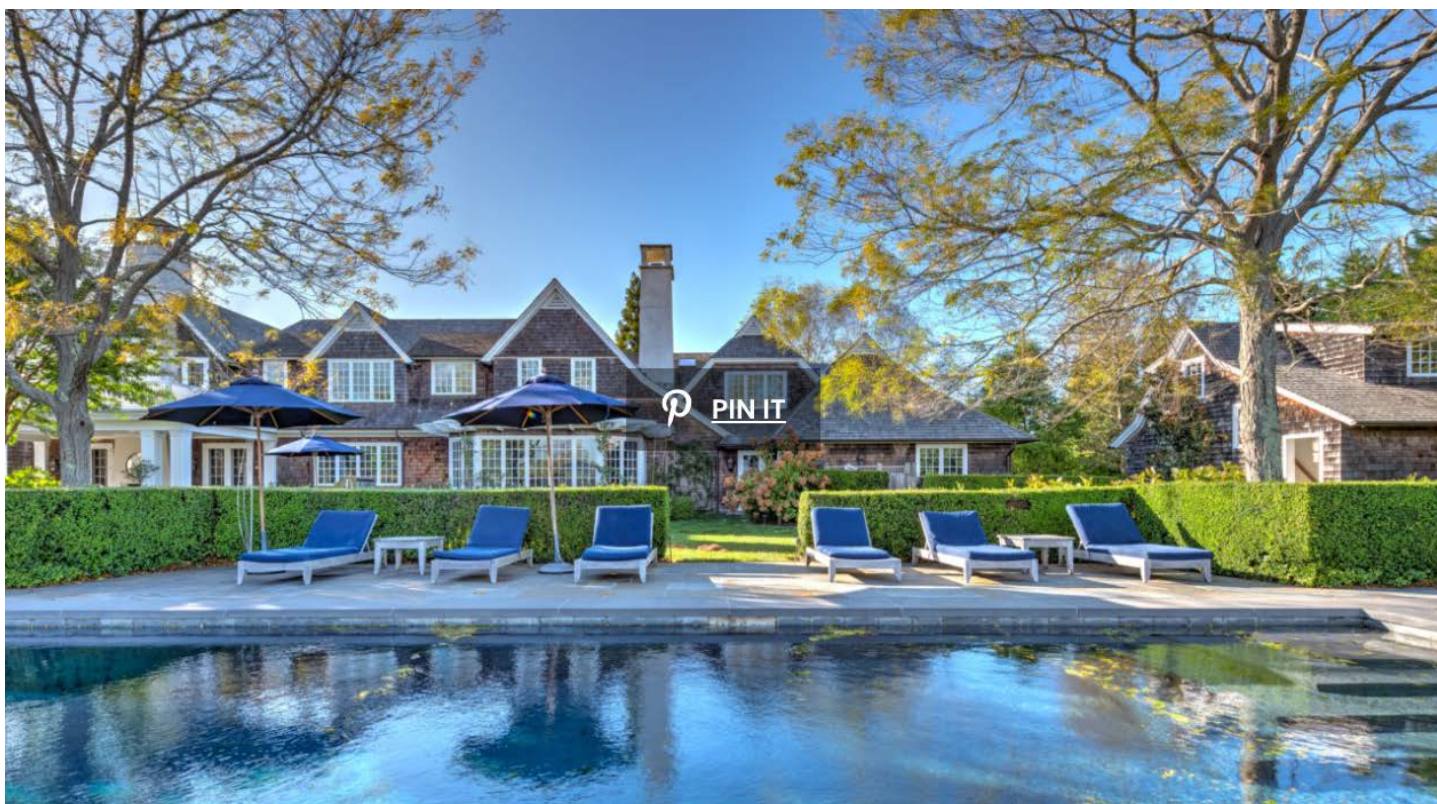
StayMarquis, a leader in the Hamptons, started in 2014 with a mission: to deliver remarkable stays, amenity-rich experiences, and 24/7 support from local “hospitalitarians.” With over 750 properties on the platform across just 2 regions in the Northeast – guests can rest assured that their dedicated “hospitalitarian” knows everything, about everything, both in and out of the home. And if, after a stay you’re inclined to buy a vacation home, they’ve launched a brokerage and advisory division leveraging their technology & data to help buyers make sound rental investments.

Goal:

It’s StayMarquis’ hyper-local approach to growth and hospitality that has been paramount to its success in servicing the most discerning guests and homeowners. Our goal: Immersion in fitting markets, becoming a staple within communities, rather than expanding nationwide. “The Hamptons, Shelter Island, North Fork, Litchfield, Berkshires, and Hudson Valley,” says Bryan Fedner, co-founder & CEO of StayMarquis.

Rental management:

When it comes to rental management, StayMarquis goes above and beyond, defining different programs for their homeowners to be as hands-on or off as they’d like. Their Elite Program allows owners to stay in communication with renters. The Marquis & Luxe programs provide owners & their guests with a dedicated StayMarquis reservation manager and “hospitalitarian”, handling all communications, guest services and experiences before, during and post-stay.



Courtesy of StayMarquis

When opting to rent a Marquis or Luxe property, guests receive hotel-like amenities, and then some. Luxury brand partners provide seasonal necessities: shampoos, linens, local wine, and luxury skincare. Elevate your stay.

Amenities:

Pre-select amenities: kitchen stocking, games, pool floats, beach chairs, chef, fitness instructor, or massage therapist. Unwind worry-free.

Packages:

Their service coordinators, dubbed “hospitalitarians”, also know how to lean into a themed getaway. Partnering with the best local businesses in each region, they’ve developed packages tailored to various occasions. For a corporate retreat, they will build the perfect

balance of work and play, arranging pickleball, a boat day, and an oyster shucking class. If you're craving a deeper sense of relaxation, their Wellness Retreat will do the trick with options like meditation healing, massages, and an in-home natural food chef. For a girls weekend or bachelorette, step aboard a private yacht and end the day with a VIP table at a local hotspot. For a couples getaway, the team will design an experience that leaves lasting memories, like a private helicopter tour and intimate dining experience.

So go ahead, and have it all this summer with StayMarquis. The Company lives its mission in making every stay remarkable – and encourages us that it is in fact possible to rent without reservation, whether you're a guest or homeowner.

To book, visit staymarquis.com.

Use the code RESIDENT200 to receive \$200 off your next reservation.